



30th July 2007

**ASX Announcements Platform
Solco Ltd – Extraordinary General Meeting Presentation**

Solco Ltd attaches the presentation presented to shareholders on 30th July 2007. The presentation shows some of the key aspects of the Prospectus announced to the market on 5th July 2007.

Should you have any queries please contact the company on (08) 9334 8100.

A handwritten signature in black ink, appearing to read 'John Beech', is positioned above the printed name.

John Beech
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Solco Limited (ASX:S00)

ACN 084 656 691

July 2007

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1. Industry Drivers

1.1 Strong Global Industry Growth

- global warming/climate change/emission control
 - UK Stern Report 'Economics of Climate Change'
 - UN Intergovernmental Panel on Climate Change
- governmental and societal agendas for sustainability
- government rebates
 - Europe
 - Australia Federal Budget May 2007
 - Prime Minister's Office July 2007 statement on school rebates (\$50,000)

1. Industry Drivers (cont.)

1.2 Evolving Market

- moving from immature/cottage to a developing market
- economies of scale and scope to meet corporate customer requirements
- product distribution rationalisation
- margins compressing
- niche application opportunities
 - civic
 - communications
 - maritime
 - other
- global outlook
 - emerging economies/markets
 - opportunities for exploitation

2. Solco's Strategic Focus

2.1 Vision

- the delivery of applied enviro-renewable energy solutions to select global markets

2.2 Solco's strategic focus

- the point of dynamic interface between Solco's power and water divisions, is where Solco will develop its sustainable competitive advantage

2. Solco's Strategic Focus (cont.)

2.3 Short to Medium Term Goals (3-12 months)

- build organisational capability
- establish national Australian presence
 - economies of scale and scope
 - customer access and support
- international market penetration and growth
 - Europe, Asia, Africa
 - rationalise and leverage off existing beach head relationships
 - serious marketing initiatives

2. Solco's Strategic Focus (cont.)

2.4 Aggressive attainment of goals

- corporate acquisitions
 - Solco has ASX capital liquidity capability
 - equity/cash (through placements)
- organic growth
 - funded by capital raisings/debt

2.5 Shareholder Value Driven

- the overriding criterion for Solco's future is the delivery of sustainable shareholder value and returns
- all corporate acquisitions and organic growth initiatives must be measured against this

3. Solco's Strategic Business Outlook

3.1 Australia

- national footprint/coverage for Solco distribution and sales/service support centres
 - expand WA
 - establish VIC and NSW
 - review SA
- infrastructure base (product sourcing and pricing economies of scale) to support focus on:
 - corporate customers
 - government and UN/NGO contracts
 - major project capability/capacity
- niche market opportunities

3. Solco's Strategic Business Outlook (cont.)

3.2 Internationally

- leverage from select existing beach heads into emerging opportunistic markets
 - Europe
 - Africa
 - S.E. Asia
- joint venture/licensing arrangements (but retention of effective control)
- market to UN/NGO opportunities in emerging/underdeveloped economies

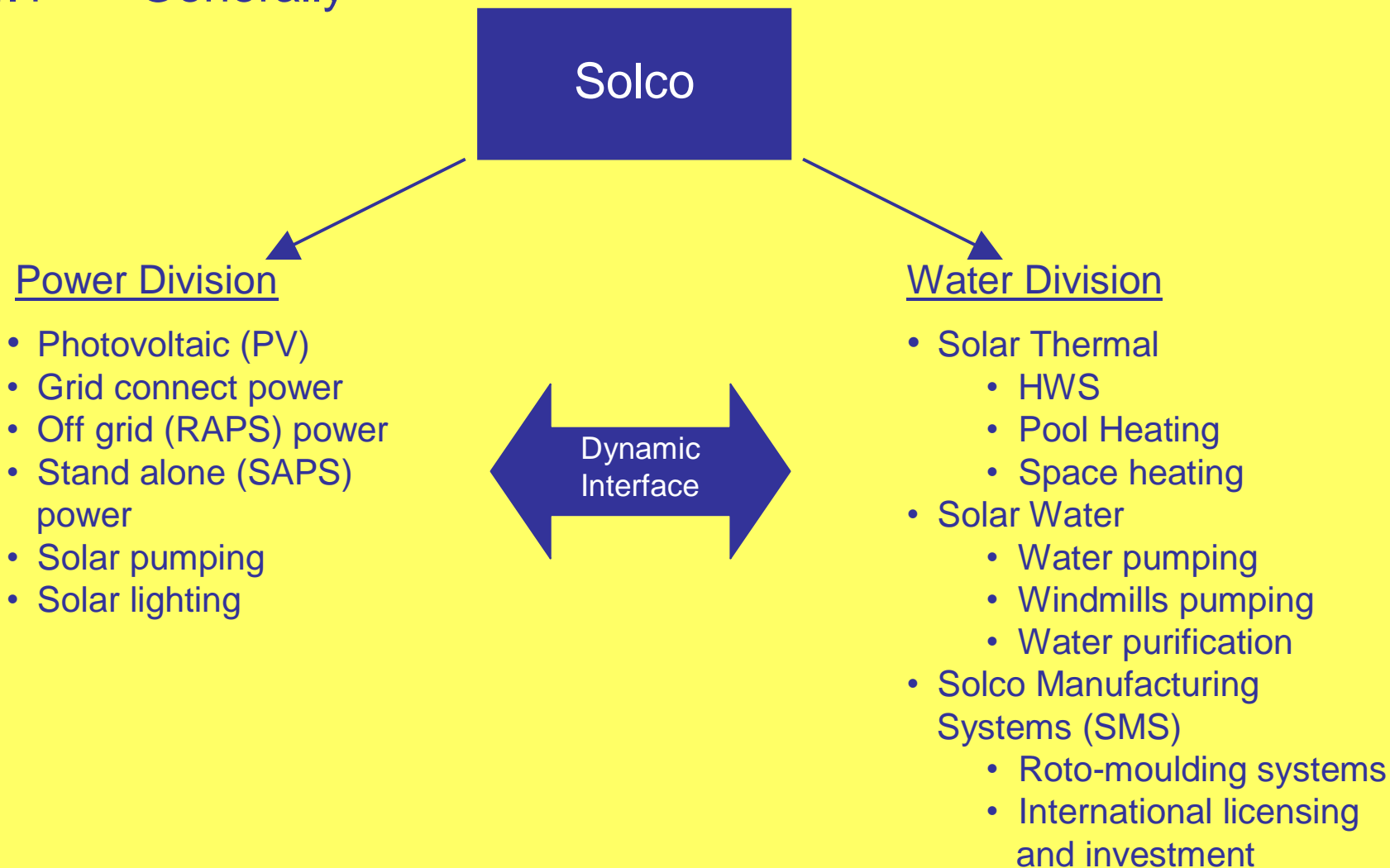
3. Solco's Strategic Business Outlook (cont.)

3.3 Applied Solutions

- develop engineering and marketing capability
- product integration and branding
- leverage from developing expertise to scale up
- relationship driven
 - suppliers
 - customers
- focus on corporate and project work
- Solartech Genius (Mark 2.5)

4. Solco's Current Operations

4.1 Generally



4. Solco's Current Operations (cont.)

4.2 Geographically

(a) Australia

- Queensland
- NSW (Northern)
- Western Australia
- distribution agents elsewhere

(b) Internationally (*)

- Portugal (Europe)
- Malta
- Malaysia

(*) Solco is presently rationalising and restructuring its international investments and licensing arrangements

5. Board, Executive Team and Governance

5.1 Board

- Steven Cole (non-executive independent Chairman)
- David Richardson (Managing Director)
- John Beech (non-executive independent director and Company Secretary)

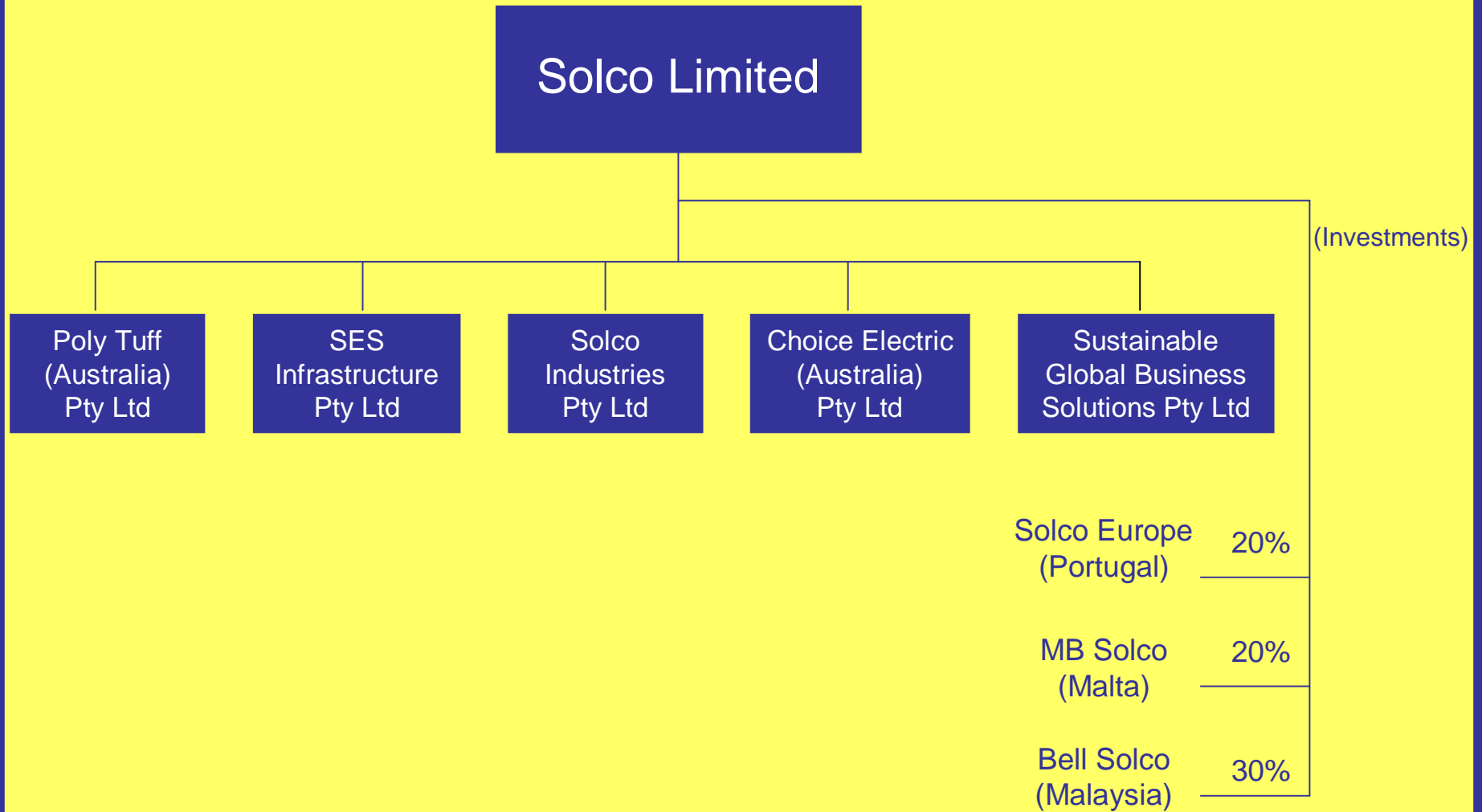
5.2 Management

- Mark Norman/John Cooper (International/National)
- Andrew Simpson/Gary Deam (Brisbane)
- Chris Middleton/Adam Wright (Perth)

5.3 Governance

- The Board is committed to exemplary standards of corporate governance and respects the ASX Corporate Governance Council's principles

6. Corporate Structure



7. Capital Structure

7.1 Share Capital

- Issued Share Capital - 198 million (Note 1)
(fully paid ordinary)
- Options - Nil (Note 2)

[Note 1 – assumes full take up of pro rata rights issue and EGM shareholder approvals July 2007

Note 2 – ignores ESOP approval by shareholders July 2007]

7.2 Major Shareholders

- David Richardson (+ related) 89m (45%)
- Steven Cole (+ related) 7.5m (4%)

8. Financials

8.1 Financial Position

- pro forma based on 31/12/06 reviewed accounts adjusted for anticipated 30 June Y/E adjustments and assuming Rights Issue and EGM placements successfully completed by July/August 2007.

Assets (\$'000)

Current	8,600
Non Current	<u>900</u>
	9,500

Liabilities (\$'000)

Current	3,000
Non Current	<u>100</u>
	<u>3,100</u>
	6,400

Net Assets (\$'000)

Issued Capital	19,810
Reserves	10
Acc Losses	<u>(13,400)</u>

Total Equity (\$'000)

6,400

- Refer to Prospectus dated 5 July 2007 for qualifying notes

8. Financials (cont.)

8.2 Financial Performance

Audited Consolidated 12 months to 30/6/06	\$'000	Reviewed Consolidated 6 months to 31/12/06
14,900	Revenue	5,700
(12,300)	Raw Materials	(4,500)
(2,800)	Employee Exp	(1,000)
(1,000)	Corp. O/Head	(400)
(2,600)	Impairments	-
<u>(2,500)</u>	Other	<u>(400)</u>
<u>(5,800)</u>	Profit/(Loss)	<u>(600)</u>

Note: despite current improved overall operating performance, anticipated end of year (30/6/07) special adjustments of over \$1million to 'clean up the past' and continued early year operating losses will result in a significant negative financial performance outcome, but a 'clean slate' for the future.

- Refer to Prospectus dated 5 July 2007 for qualifying notes.

9. Recent History

- August 2006
 - parlous financial/corporate position
 - ASX suspension
- September 2006
 - D Richardson capital injection, managing director appointment and 'change' management mandate
- November 2006
 - EGM approval to recapitalisation
- December 2006
 - ASX suspension lifted
- April 2007
 - New Chairman
- July 2007
 - Rights Issue Prospectus
 - EGM shareholder meeting
-

10. Future

- a new dawn for Solco
- solid platform base to leverage the future
- ASX listing (liquidity and capital access)
- a Board with ability, and in control
- commitment to corporate performance and shareholder value
- cash in hand and a mandate to grow
- strong market sector (nationally and internationally)
- clear strategy and focus
- demonstrable outcomes and delivery since 2006
- industry timing “of age”
- supportive government initiatives
- strong social drivers

A STRONG AND DYNAMIC FUTURE